

INDUSTRIAL SOLUTION EVENTS FOR MANUFACTURING INDONESIA

A PAMERINDO INDONESIA TRADE EVENT

# MACHINE TOOL INDONESIA

6 - 9 December 2023

Jakarta International Expo, Kemayoran  
Indonesia

Incorporating with:



Sustainable Events:



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The 34<sup>th</sup> International  
Machine Tool, Metalworking  
and Allied Industries Event



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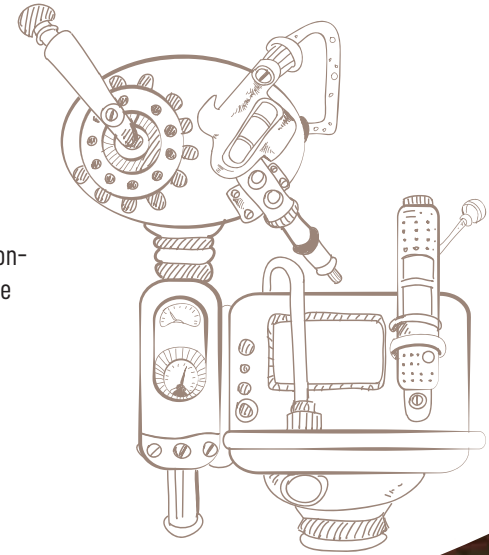
# ABOUT MACHINE TOOL INDONESIA

## MACHINE TOOL INDONESIA 2023 SERIES OF EXHIBITIONS

Machine Tool Indonesia is Asia's largest international machine tool, metalworking and allied industries exhibition and provides a professional platform for Indonesia's machine tool industry to do business.

Now in its 34th edition Machine Tool Indonesia is well known and respected amongst industry professionals. The show attracts industry leaders and key players in the global machine tool industry; to showcase the latest products and services in one venue, the Jakarta International Expo.

Co-located with three other industries events including Manufacturing Indonesia, Tools & Hardware Indonesia, and Industrial Automation & Logistics Indonesia, the exhibitions have become the most trustable and largest manufacturing trade show for machinery, supplies, and equipment exhibitions in Indonesia – all under one roof!



## WHY YOU SHOULD JOIN MACHINE TOOL INDONESIA?

- ✓ To increase your brand equity and to exchange the best practices.
- ✓ To network and engage with industry players, suppliers, and buyers. Build your new relationship with local business leaders just in 4 days!
- ✓ To discuss issues, ideas, and possible solutions.
- ✓ To generate real-time market feedback on new or existing products or services, while test the largest market in South East Asia market.
- ✓ To track upcoming industry demands and trends.

## INDONESIA AT A GLANCE:

### INDONESIA - ASIA'S RISING ECONOMIC GIANT

- ✓ Indonesia is predicted to enter Asia's Top 5 Economies by 2030 (4th rank).
- ✓ Indonesia has officially launched the roadmap to Industry 4.0.
- ✓ Indonesia's manufacturing industry is estimated to contribute between 21 – 26% to the nation's GDP by 2030.
- ✓ The United Nations Industrial Development Organization (UNIDO) listed Indonesia as one of the world's top 10 places for the manufacturing industry – based on a 2016 statistic.



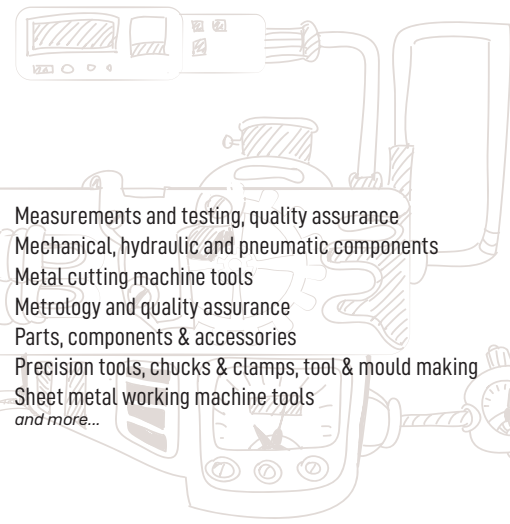
## SUSTAINABILITY AT MACHINE TOOL INDONESIA



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**SUSTAINABILITY IS US!** We know sustainability is increasingly important to our attendees and exhibitors, as well as to our market as a whole. Running an exhibition gives us lots of opportunities to improve our impacts environmentally, socially, and economically in our host cities. We want to make our event more responsible and play a role in helping our markets improve its own sustainability through connecting people with the networks and knowledge they want to help solve the big challenges in our sector.

# ABOUT MACHINE TOOL INDONESIA



## EXHIBIT PROFILE

- Air power
- Drives and controls
- Factory & asset management
- Fluid power & systems
- Industrial electronics, controllers and drives
- Information technology & automation and Industrial health & safety
- Internet applications, e-business
- Lubrication and cooling, disposal
- Machine parts, components and accessories
- Machine tools
- Manufacturing & process automation and logistics
- Material handling, assembly, industrial robots and storage & transport
- Measurements and testing, quality assurance
- Mechanical, hydraulic and pneumatic components
- Metal cutting machine tools
- Metrology and quality assurance
- Parts, components & accessories
- Precision tools, chucks & clamps, tool & mould making and more...
- Sheet metal working machine tools

## VISITOR PROFILE

Present your company to over **35,000** of Indonesia's engineering, purchasing, decision makers and others key business partners. Create your business opportunity and meet face-to-face from the following industry sectors:

- Aerospace MRO industry
- Automotive and supply industries
- Building and construction
- Defense industries
- Electrical and electronics engineering
- Engineering, contracting manufacturing and turnkey projects
- Fine mechanics and optics
- Ironware and pressed metal industries
- IT and telecommunications
- Machine and apparatus construction
- Manufacturing and processing
- Metal components and products manufacturing
- Metalworking, turning and milling shops
- Mould and die
- Motor and vehicles
- Pipe and wire machining and working plants
- Railway vehicle manufacturing and supply industries
- Rubber and plastic products manufacturing
- Sheet metal working plants
- Ship building and marine engineering
- Steel and light alloy construction
- Surface finishing, hardening
- Tool grinding shops
- Tool, mould, and jig making
- Transport, storage and handling and more...

## EXHIBITOR TESTIMONIALS

” Pameran ini luar biasa! Kami berterima kasih kepada Pamerindo yang kembali menyelenggarakan pameran ini yang menjadi ajang kerinduan kami untuk bertemu langsung dengan semua relasi bisnis kami setelah 2 tahun pandemi tidak ada pameran apapun, terutama di dunia manufaktur.

**Yustinus Wahyu Setiawan**  
PT. Gisma Cipta Sukses

” It was really surprising, beyond my expectation that many visitors come to this exhibition, so we can get many inquiries from our customers and we really enjoy joining in this exhibition.

**Ryo Sonishi**  
PT. Yamazen Indonesia

## VISITOR TESTIMONIALS

” Pameran ini merupakan pameran manufaktur terbesar di Indonesia, di mana saya bisa bertemu langsung dengan para supplier maupun relasi baru, juga menambah pengetahuan dan wawasan mengenai teknologi-teknologi baru di industri manufaktur.

**Yayak**  
PT. Jaya Mekatronika Indonesia

” Kami sebagai pelaku di bidang engineering, merasa pameran ini sangat berharga dimana kami dapat memperluas wawasan terkait industri manufaktur, dengan melihat langsung berbagai mesin-mesin dan teknologi terbaru yang dipamerkan di pameran Manufacturing Indonesia tahun ini.

**Yogi**  
PT. Wika Konstruksi & Industri





# 2022 KEY STATISTICS

## EXHIBITOR

**840**  
Exhibiting companies



**33**  
Countries/  
Region



**17,800**  
Square metres  
area covered



**25,303**  
Trade attendees  
4 days exhibition



## VISITOR

**53%**  
Find new  
suppliers



**52%**  
Source new  
products



**52%**  
Collect market  
information



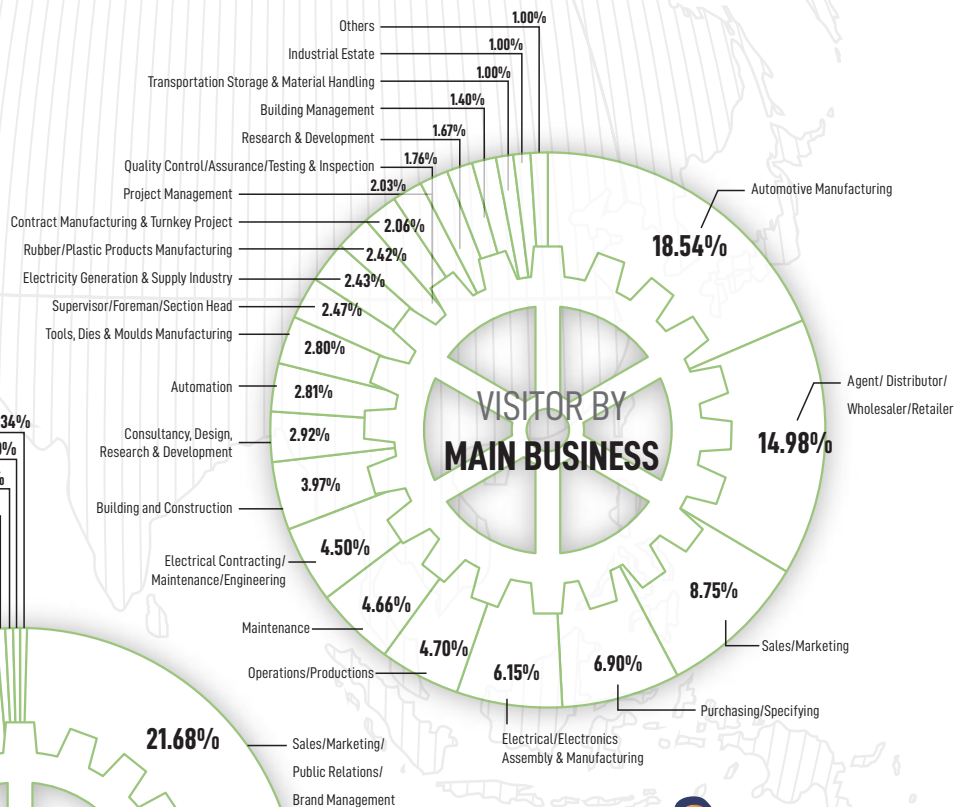
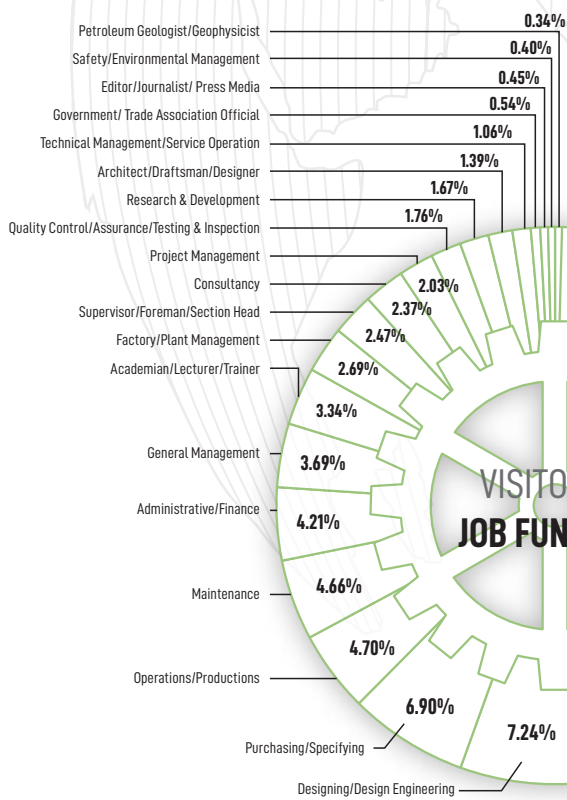
**81%**  
Visitor  
satisfaction



**84%**  
Visitor will  
return back



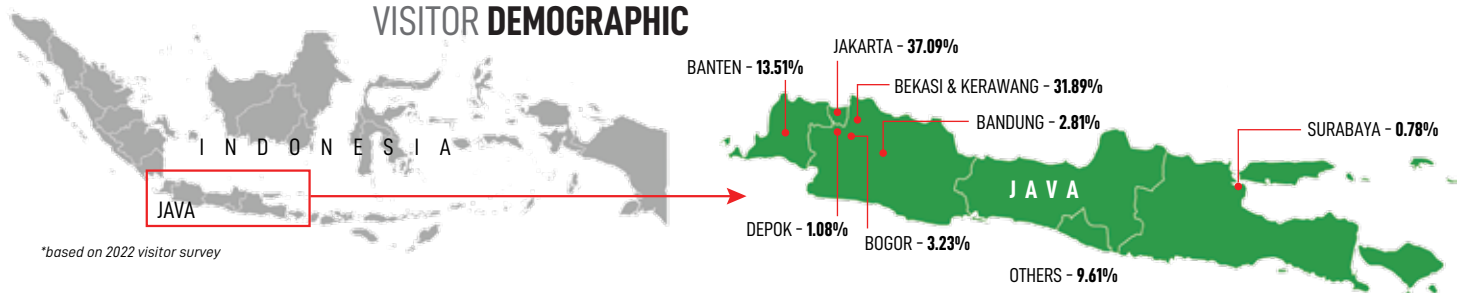
**44%**  
First time  
visitor



**39%**  
Visitors are  
responsible for  
purchase and  
placing orders



## VISITOR DEMOGRAPHIC



\*based on 2022 visitor survey

# 2023 ACTIVITIES

- ✓ Press Conference
- ✓ Manufacturing Village (Kampung Industri)
- ✓ Science Studio
- ✓ Certification for Engineers
- ✓ Student Visit
- ✓ Manufacturing Work Group
- ✓ Sustainability program
- ✓ Hybrid Tech-Talk – among the topics that will be covered is Manufacturing Industry 4.0 which includes:
  - Development in the domestic manufacturing industry
  - Preparing human resources towards industry 4.0
  - Sustainability in the manufacturing industry
  - AI & Machine Learning
  - IT security
  - Supply chain & logistics 4.0

*\*Subject to change without prior notice, update as of February 2023.  
Please contact us for further details.*



**PRESS  
CONFERENCE**



**STUDENT VISIT**



**CERTIFICATION  
FOR ENGINEERS**



**HYBRID  
TECH-TALK**



**WORK  
GROUP**

## KAMPUNG INDUSTRI/MANUFACTURING VILLAGE

We are proud to collaborate with some of the best Indonesian manufacturing start-ups who will showcase their creations during the show. Their products are exported regionally in Asia and purchased by the military or manufacturing industry. Come, meet, and support them at the Manufacturing Village.

Further information, please contact:

Ms. Kartina Lydiawati – email: [kartina@pamerindo.com](mailto:kartina@pamerindo.com)





# COST OPTIONS (USD)

## Publish Rate

SPACE ONLY		1 Open Side	2 Open Sides	3 Open Sides	4 Open Sides
	Platinum	USD 394	USD 403	USD 407	USD 409
	Gold	USD 390	USD 399	USD 403	USD 405
	Silver	USD 380	USD 389	USD 393	USD 395

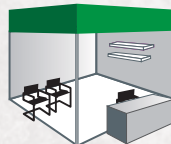
STAND PACKAGE		1 Open Side	2 Open Sides	3 Open Sides	4 Open Sides
	Platinum	USD 469	USD 478	USD 482	USD 484
	Gold	USD 465	USD 474	USD 478	USD 480
	Silver	USD 455	USD 464	USD 468	USD 470

*\*subject to prevailing tax where applicable*



### Space Only

This option is for exhibitors wishing to construct their own stands (no partition, no carpet and no electricity)



### Stand Package

This option includes space rental, walls, carpet, fascia name and an inclusive range of furniture and display aids which increase according to the size of your stand.



### Sponsorship Package

Onsite and online advertising opportunities are available. Contact your sales representative and they will inform you the benefit of joining our campaign.

## ABOUT THE ORGANISER

PT Pamerindo Indonesia is the leading trade fair organiser in Indonesia, established with the sole purpose of organising specialised trade exhibitions for the Indonesian market. The company has grown considerably and now regularly organises over 20 trade exhibitions in the following sectors: Baby & Maternity, Beauty, Building & Construction, Electric & Power, Food & Hotel, Laboratory, Manufacturing, Mining, Plastics & Rubber, Oil & Gas sectors. Since its inception PT Pamerindo Indonesia has organised over 200 international trade exhibitions in Jakarta, Surabaya, and Bali.

PT Pamerindo Indonesia is part of Informa Markets, a division of Informa plc. Informa Markets creates platforms for industries and specialist markets to trade, innovate and grow. Our portfolio is comprised of more than 550 international B2B events and brands in markets including Healthcare & Pharmaceuticals, Infrastructure, Construction & Real Estate, Fashion & Apparel, Hospitality, Food & Beverage, and Health & Nutrition, among others.

We provide customers and partners around the globe with opportunities to engage, experience and do business through face-to-face exhibitions, specialist digital content and actionable data solutions. As the world's leading exhibitions organiser, we bring a diverse range of specialist markets to life, unlocking opportunities and helping them to thrive 365 days of the year.

For more information, please visit [www.informamarkets.com](http://www.informamarkets.com)

For digital collaboration or to book your booth, please contact your nearest office:

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